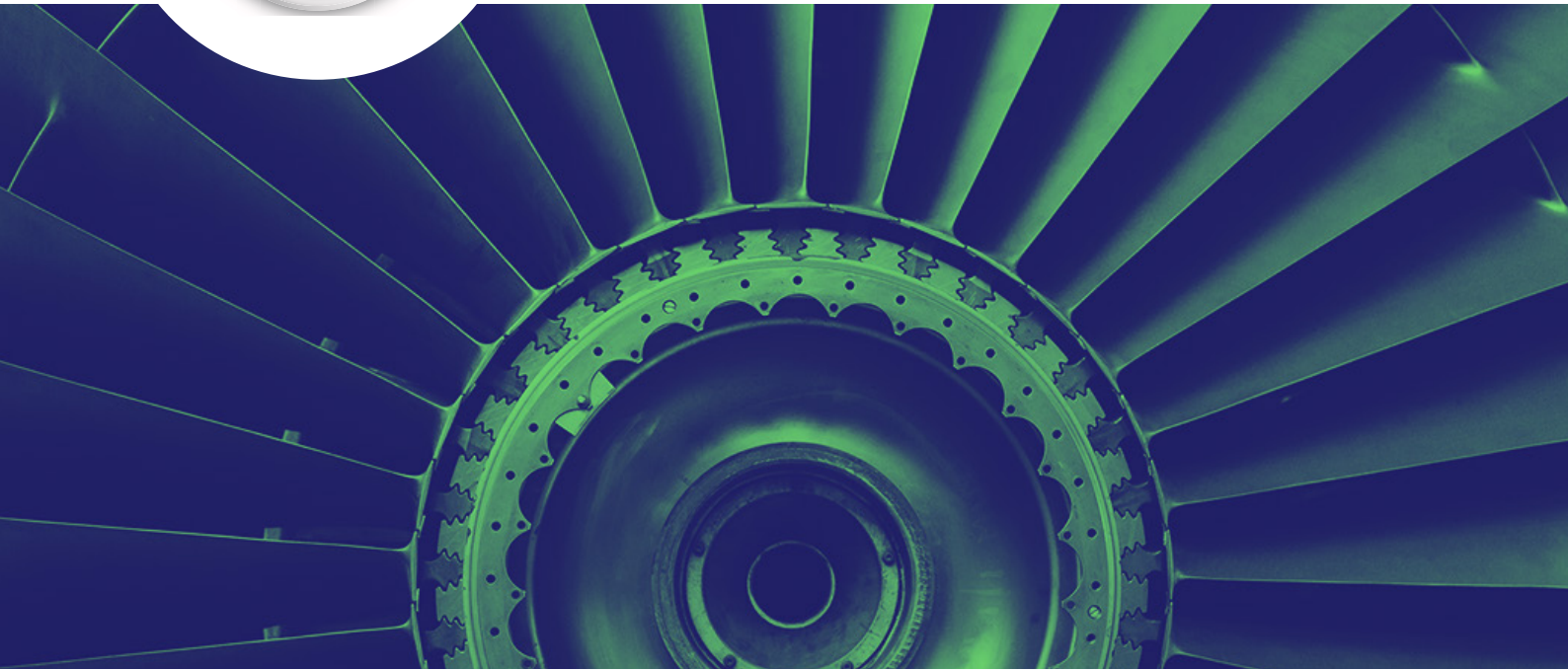




GRANTED
CONSULTANCY



GRANTED CASE STUDY

OFFSITE SOLUTIONS

£118,000 GRANT AWARDED BY UNLOCKING BUSINESS INVESTMENT

NEW OPPORTUNITIES

Offsite Solutions (OSS) are the premier bathroom pod manufacturer in the UK supplying over 10,000 pod units every year to leading main-contractors and developers.



It was obvious when we toured the site and met the management team that there was real growth potential there –it’s great that is being realised now and to have paid a small part in that.

Tom Kennard

DIRECTOR AT GRANTED CONSULTANCY



THE CHALLENGE

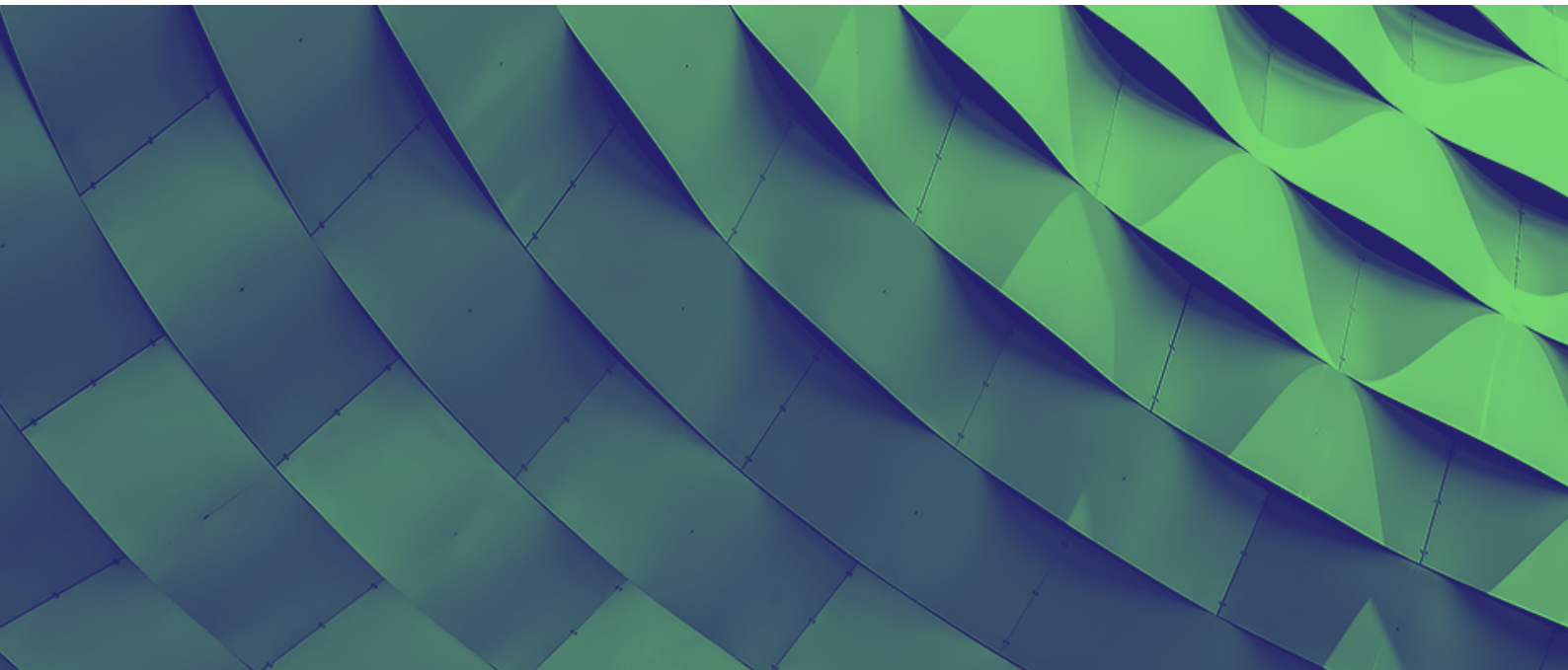
The company were based in rented premises in Somerset, but with no guarantee of long term occupancy and encumbered by production capacity restrictions, OSS struggled to deliver on the sheer number of contracts they were winning as their products became more and more in demand.



This company needed space and fast – the new site was all ready to go and we just needed to get the £100k or so they needed to make the whole project happen. The grant we secured did the trick.

Alex Chalkley

DIRECTOR AT GRANTED CONSULTANCY



GRANTED'S APPROACH

- Although the company had managed to source significant funding, with an existing bank loan to enable the purchase of the building, it was unviable to borrow any more as it would place too much risk on the short term future of the company. All other funding sources had been examined and either been found to be unavailable or not suitable for OSS.
- They were referred to Granted Consultancy and a meeting was arranged to discuss the possibilities.
- Our experience in developing successful grant applications for business investment meant we had a proven template for the project. Following an initial scoping meeting with the management team, Granted developed a Grant Portfolio to capture the key project information from which multiple grant applications could be developed.
- With their in-depth knowledge of current grants opportunities, Granted's directors were confident that Offsite Solutions had a good chance of obtaining funding.

CONCLUSION

The project will enable investment in high tech equipment, promote the use of recyclable and renewable materials, and provide jobs and training for employees.

GRANTED CASE STUDY OFFSITE SOLUTIONS

We have never failed to secure more money in grants, than we have charged in fees when working with an organisation on a defined multi-grant funding plan.



DEMONSTRABLE SUCCESS

Demonstrable success
in securing funding
(>£20m in 5 years).



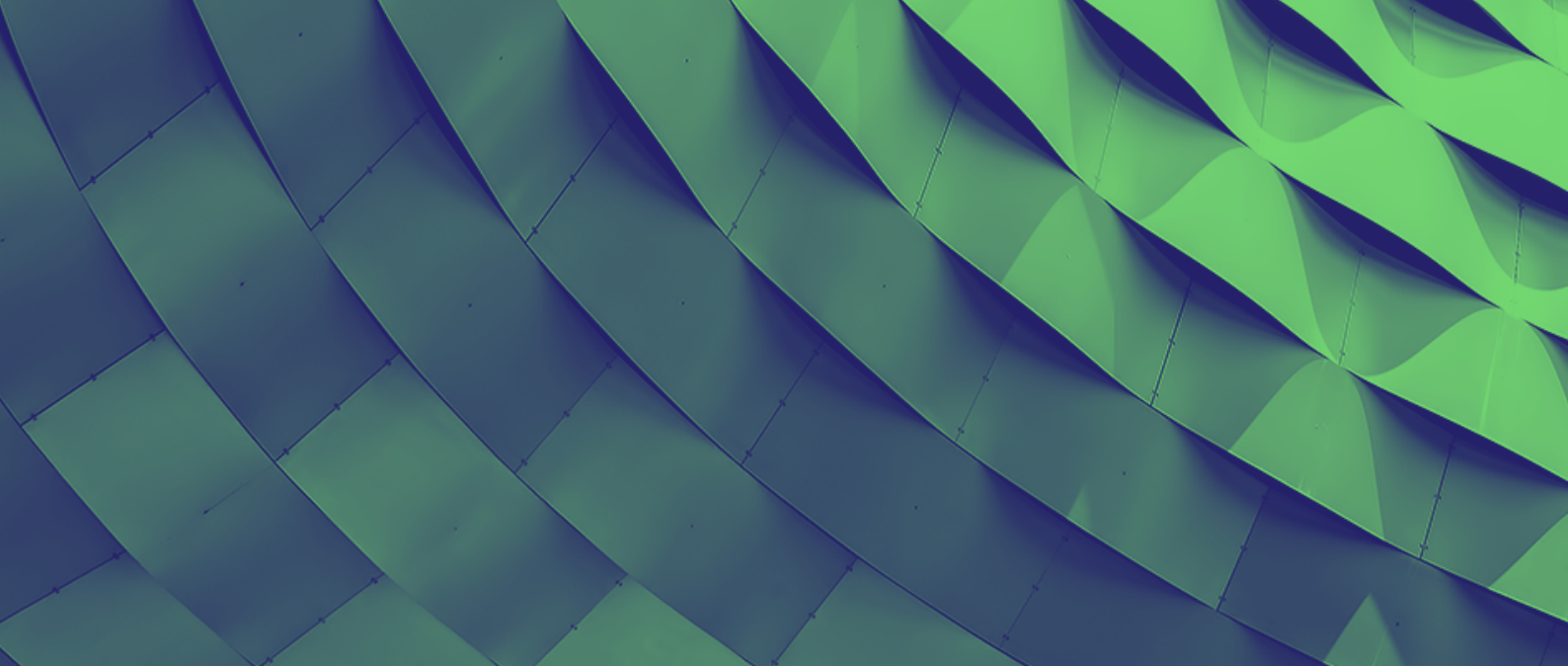
DEEP KNOWLEDGE

Deep knowledge of
funding options, process
and compliance.



EXCELLENT AVERAGE ROI

Excellent average ROI
on fees paid for grant
management (over 650%)



GRANTED CASE STUDY OFFSITE SOLUTIONS

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