

# FUNDING CONSULTANT

BASED AT GRANTED CONSULTANCY LTD, SOUTHERNHAY, EXETER

## **The Company**

Granted is a market leading business consultancy specialising in securing UK and European grant funding. Since its foundation in 2009 the company has secured non-dilutive funding for over 400 ambitious organisations looking to grow rapidly through innovation.

Based in Exeter, with a satellite office on Fleet Street, London, Granted is keen to capitalise and build upon its market leading position. To support its ambitious five year growth plan, the company is now seeking to recruit motivated consultants who have the requisite expertise and track record in developing credible, robust business cases for funding.

## **The Opportunity**

The successful applicant should be at graduate or equivalent level with a keen desire to deliver high-quality management consulting to private and public sector clients across a variety of industries. The company is seeking a competent, incisive and dynamic team member to work closely with the Granted directors on project delivery, client management and business development. This is an outstanding opportunity to acquire a broad range of business consultancy, communications and management skills in a rapidly growing management consultancy.

## **Main Responsibilities**

The role will be focused on identifying and securing funding for ambitious clients across multiple industrial sectors.

Responsibilities will include:

- Developing robust, clear business plans and strategies for client projects;
- Succinctly capturing and clearly presenting complex information in a written form to an educated funder audience
- Efficiently managing internal reports and documentation; Advising and reporting to the Board of Directors;
- Updating partners and clients on current and upcoming UK & European funding opportunities and programmes
- Investigating and remaining well-informed of alternative funding mechanisms

This is a great opportunity for the candidate to embrace an entrepreneurial environment in a fast-growing company and benefit from multiple opportunities to develop professionally through exposure to a wide variety of client projects.

### **Key skills/qualifications required**

The candidate would ideally possess:

- A demonstrable track record in effective scientific communication and technical writing, especially in the field of grant funding
- Bachelor or Masters degree in appropriate discipline (Business or Technical)
- Demonstrable communication (written and verbal) & interpersonal skills
- Be pro-active, able to problem solve and initiate their own research activities
- Excellent multi-tasking skills
- Proficient in MS office suite and capable of learning new software packages quickly
- Experience working effectively in an office environment

A grounding in understanding the typical technical, financial and commercial requirements to deliver a successful innovation project is also desirable.

### **Expectations**

- Competitive salary dependent on experience
- 20 days annual holiday plus public holidays
- Role will be office-based at Granted's Exeter city centre headquarters
- Normal office hours are Monday to Friday from 9am to 5pm

### **Process**

Please send CV with references and a covering letter to [info@grantedltd.co.uk](mailto:info@grantedltd.co.uk) at the earliest convenience. Successfully shortlisted candidates will be invited to attend interviews and we will look to appoint as soon as possible.

### **Further Information**

You can read more about Granted Consultancy at [www.grantedltd.co.uk](http://www.grantedltd.co.uk) and on our LinkedIn company Page.